

MIDES

COMPANY PRESENTATION

THE NUMBER 1 IN THE ULTRASOUND SEGMENT OF MEDICAL TECHNOLOGY



Only supplier of ultrasonic probe repair of all probes of all manufacturers



Technology leader with company-owned innovation department, numerous partnerships and standardised & certified quality management assessment



Largest **independent supplier** of ultrasound units in Austria



MIDES Green Deal: circular economy in health care

FACTS AND FIGURES

> 25 years

of experience in the
ultrasound segment

24/7

purchase order
possible

100

-person team of
experts

50

markets
supplied globally

4.3%

innovation rate

15,000

spare parts
in stock in Graz



MIDES BUSINESS PORTFOLIO

OUR OFFER AT A GLANCE



MIDES Green Deal: RETHINK, REPAIR und REUSE for a circular economy in health care



Repair and maintenance of all ultrasound probes by all manufacturers



Independent supplier of new ultrasound units of all brands



MIDES

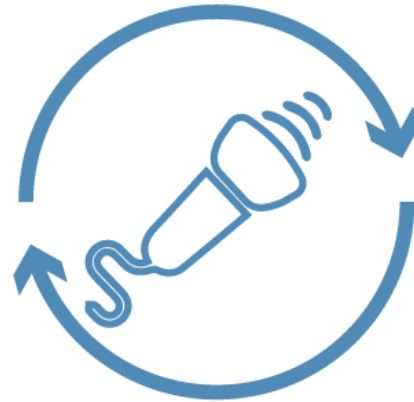
THE MIDES GREEN DEAL
CIRCULAR ECONOMY IN HEALTH CARE



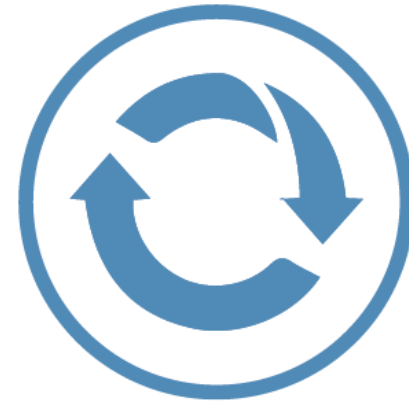
3 WAYS TO CIRCULAR ECONOMY



REPAIR



REFURBISH



REUSE

REPAIR:



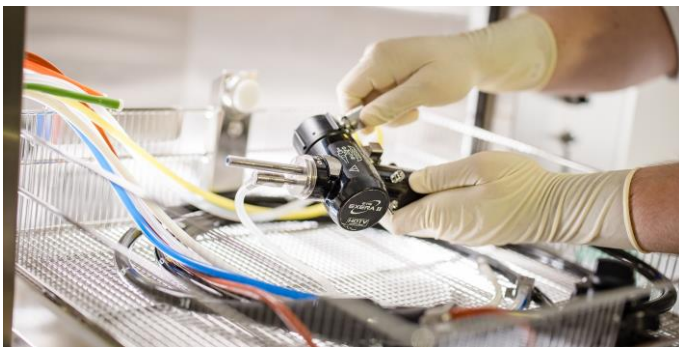
STANDARD PROBES



TEE PROBES



3D/4D PROBES



FLEXIBLE ENDOSCOPES

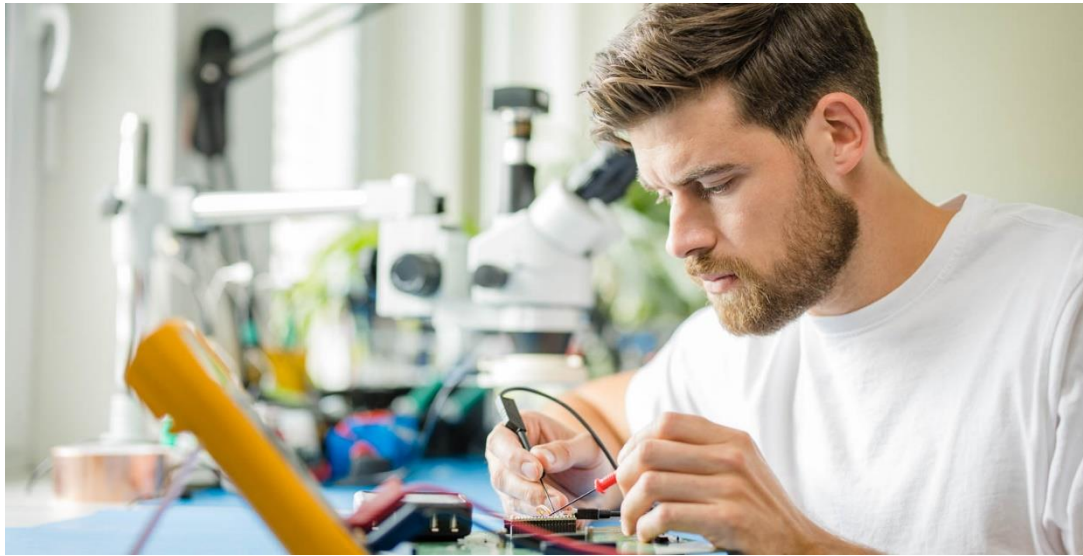


ULTRASOUND ENDOSCOPES

up to 70%
cost savings

REFURBISH:

*up to 50%
cost savings*



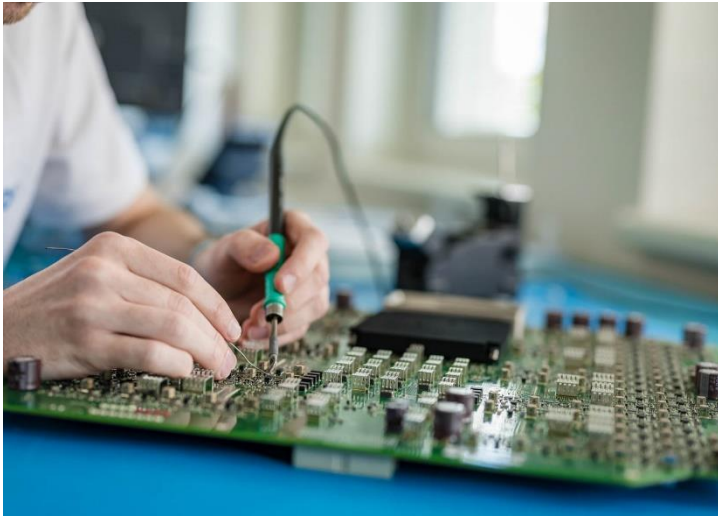
REFURBISHED PARTS
processed spare parts



REFURBISHED PROBES
processed ultrasound probes

REUSE:

*up to 50%
cost savings*



REUSED PARTS
reutilisation of individual parts



REUSED PROBES
sale of used and inspected probes



REUSED DEVICES
trading with used units

YOUR BENEFITS FROM THE MIDES CIRCULAR ECONOMY

100 kg
e-waste savings
per week



„Certified by MIDES“
100% solution competency
through certified processes



„Availability guaranteed“
rented probes, 48-hour repair
and full service handling

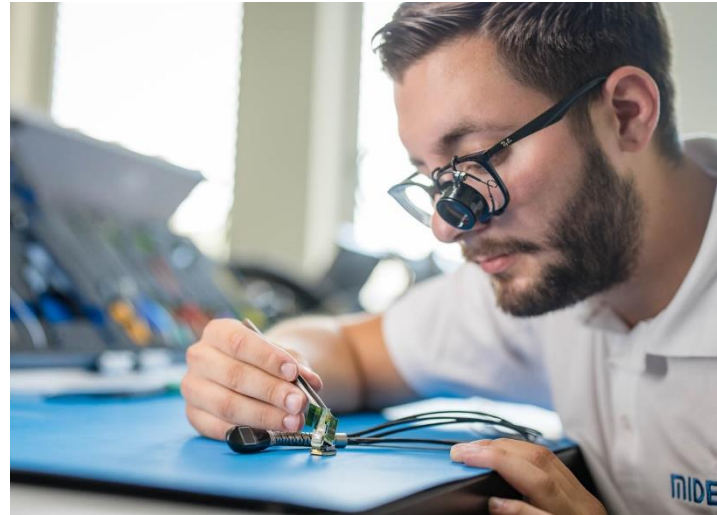


„Green cost Saving“
sustainable saving of costs

100% MIDES



„Like new repair“
highest repair competence
on the market



„100% competence“
independent from supplier,
applications, design and
technology



„Life cycle repair“
basic repair, smart repair,
refurbished repair

THE MIDES GREEN DEAL

Save costs and reduce carbon footprint

up to **70% cost savings**
compared to a new
probe/a new replacement
part

ca. 3.4 tons
e-waste

are avoided through repair and
refurbishment of ultrasound
probes every year

ca. 2 tons
e-waste

are avoided through repair and
processing of used ultrasound
units every year

ca. 0.5 tons
e-waste

are avoided through reuse and
refurbishment of replacement
parts every year



MIDES

REPAIR AND SERVICE

OF ALL ULTRASOUND PROBES BY ALL MANUFACTURERS



YOUR BENEFITS FROM A MIDES REPAIR:

1. Highest **repair competence** and largest **repair offer** on the market
2. **Vendor-independent** and **professional** restoring of the functionality
3. Highest **quality standards** and **certified** processes
4. Shortest **outage time** and highest **patient safety**
5. Saving of costs by up to **70%**
6. Saving of **resources** and **e-waste**

REPAIR OF ULTRASOUND PROBES

of ALL probe types and by ALL suppliers

- only supplier of innovative repair
- unique know-how
- quick & simple handling 24/7
- ISO certification
 - ISO 9001
 - EN ISO 13485



LARGEST STOCK OF SPARE PARTS

with more than 15,000 parts

- new, used and refurbished by MIDES spare parts
- 24-hour delivery service for spare parts in stock
- up to 50% saving of costs with refurbished by MIDES spare parts



MIDES

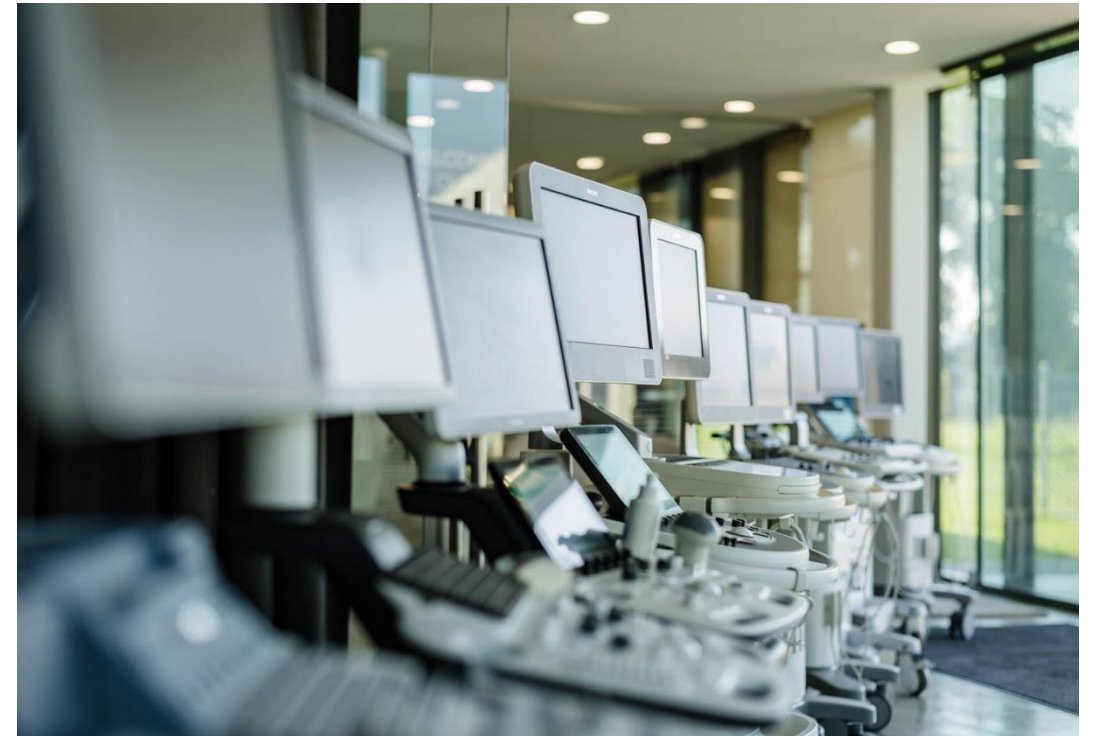
INDEPENDENT SUPPLIER
OF NEW ULTRASOUND UNITS OF ALL BRANDS



LARGEST INDEPENDENT SUPPLIER

of ultrasound units in Austria

- Second largest Philips Dealer DACH
- B2B distribution in over 50 countries
- new, used and refurbished by MIDES ultrasound units
- comprehensive service package
- Large showroom for live testing





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